



Staccato AutoPilot

AutoPilot is the fastest and most effective way to create high-quality conversations with key decision-makers, accelerating sales and revenue. Using the proprietary Staccato methodology, created from the analysis of nearly 2 million outreach efforts, our team increases your first appointments by 200%-400%, paving the way for sales success.

Benefits of AutoPilot

- Reduces costs associated with hiring/onboarding
- Launches a demand generation program in under 30 days
- Allows reps to do what they do best—sell
- Eliminates the opportunity cost associated with rep turnover
- Provides scalability

"As an organization, 80%-90% our appointments come from FRONTLINE. They ensure we have a measurable and scalable way to grow our top-of-funnel activity and have absolutely delivered the high-quality appointments we need to grow our business."

-Amahl Williams, Pluris Marketing

[Learn More:](#) *The Premier Outbound Demand Generation Solution*



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The Staccato AutoPilot Difference

Quality Over Quantity

Using the methodology, we create meaningful conversations with key decision-makers who are genuinely interested in your solution. We will never waste your reps' time by providing low-quality appointments 'just to hit a number'.

Leverage Target Lists

Lists are inherently outdated and inaccurate, so we never rely on those contacts alone. The methodology is designed to identify and engage with all the key players in a target account, many of which who will be involved in the decision-making process.

Protect Your Brand

How you get an appointment is just as important as the appointment itself. Strong-arming individuals into agreement results in poor quality leads and water-boarding one contact with calls and emails can harm the corporate reputation you've worked so hard to build. Every individual we contact on your behalf is respectfully and professionally engaged.

Create Brand Awareness

The most powerful element of Staccato is its ability to leverage the Social DNA of an organization, which is its natural internal communication structure. Prospects typically forward relevant emails/vmails to other individuals and departments, which creates an implied referral and brand awareness.

Commit to a Partnership

The key to our collective success is working together to ensure we maximize your investment and drive the greatest outcomes for you. FRONTLINE ensures that every dollar you spend benefits your business and that your best interests are always our top priority. We understand the investment you are making and consistently strive to increase its value.

Staccato AutoPilot is the most effective way to engage with your B2B buyers and increase sales and revenue.